



<u>Annual</u> <u>Report</u> 2016





Letter from Reshma

Girls Who Code was founded five years ago with the belief that computing skills are a critical path to security and prosperity in today's job market. What began with 20 girls in the heart of New York City, Girls Who Code will reach 40,000 girls in all 50 U.S. states by the end of this year.

The demographic of Girls Who Code is the demographic of our nation. From clubs in rural Oklahoma, to homeless shelters in Massachusetts, to the country's most prestigious private schools—girls everywhere are united by their passion to use technology to solve problems in their day-to-day lives and make a positive impact on the world.

At Girls Who Code, we believe the gender gap in technology is an issue we must all come together to solve. With your support, we will continue to build a future where our next generation of girls will prosper through creativity, through bravery, and through teamwork.

Thank you for your continued belief in our mission.

RESHMA SAUJANI

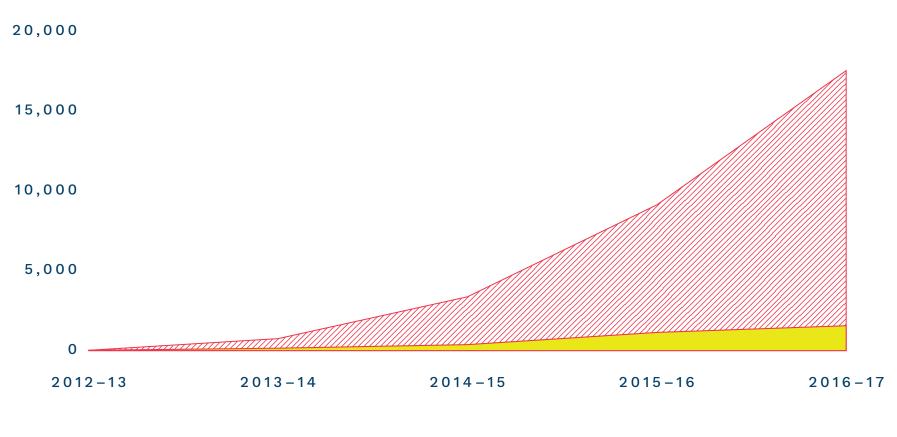
FOUNDER AND CEO





Program Growth

STUDENTS YEAR OVER YEAR



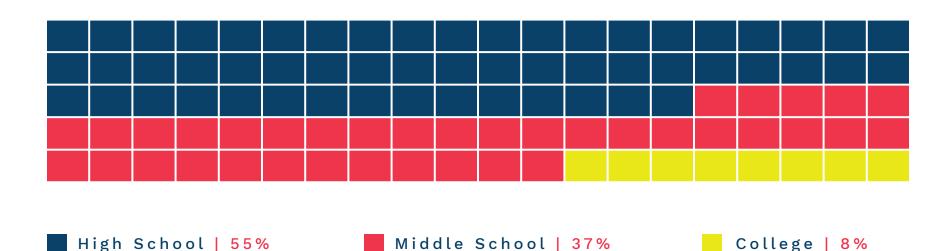






Program Growth

STUDENTS AND ALUMNI BY SCHOOL YEAR

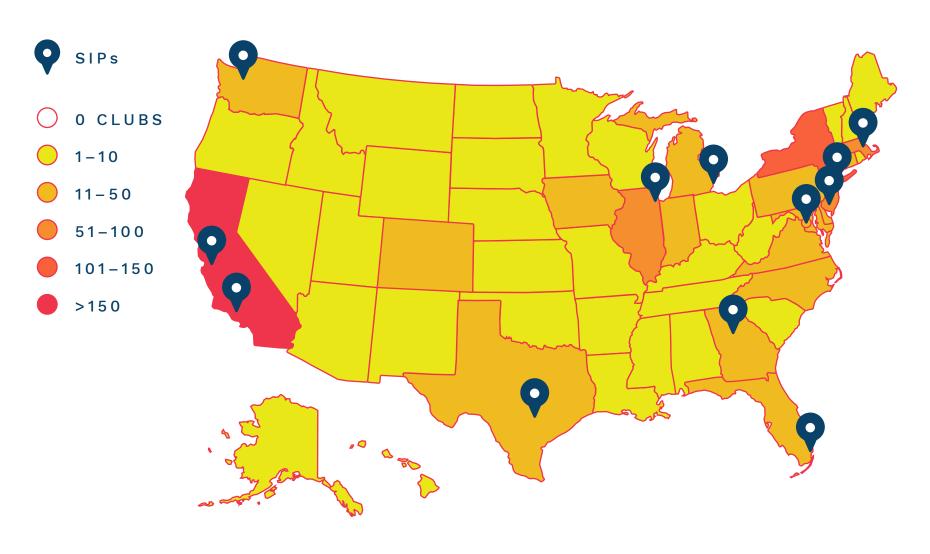


30,000+ Girls reached to date!



Program Growth

PROGRAM MARKETS





GWC is now in All 50 States!

93%

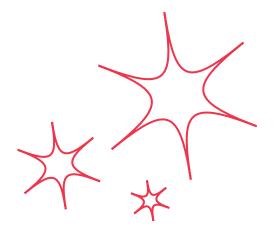
of Summer Immersion
Program participants
said that because of
the Summer Immersion
Program, they now want to
major in, or are interested
in computer science.



of Girls Who Code Clubs participants say they were considering a major/minor in CS because of Girls Who Code.

84%

of Girls Who Code alumni said they were likely to pursue a career in technology.







MEET: RAVEN

Girls Who Code participant Raven thought helping create an animated tribute to the Pulse shooting was the least she could do. The 15-year-old Alabama girl learned to code at the **Orlando** Public Library, less than two miles from the Pulse nightclub. Raven's group used the coding skills she learned in the program to create a digital memorial for the victims.

"When I first saw the news, I thought it was so sad. All of those innocent people got killed for nothing. I can pay my respects this way."

—Raven, 15





MEET: MAYA AND LUCY

After hearing about the water crisis in **Flint, Michigan**, two Girls Who Code Club students wanted to help. Maya, 11, and Lucy, 12, built a website, "Get The Lead Out," to educate middle and high school students about lead poisoning and how to prevent it. They hope to take a trip to Flint to interview those affected by the water crisis and help bring awareness to the problem.

"When we heard about what was happening in Flint, we wanted to help because kids like us are being affected by it. Our website teaches people what lead poisoning is and how to prevent it."

—Lucy, 12





MEET: SHANICE

Shanice is a freshman in high school outside **Boston**. When she was five, her mom moved the family into a homeless shelter where they stayed for a little less than two years. Shanice knew nothing about computer science, which she thought was for "nerds and geniuses." But she wanted to give back, so she helped start a Girls Who Code Club in the homeless shelter where she once lived. She now teaches younger girls in the club how to code, and she's even trying to teach her mom.

Shanice always thought she'd be a hairdresser, just like her mom. Now that she's learned to code, she sees a world of opportunity in front of her.



Our Partners

\$250K+

Accenture

Adobe and the Adobe Foundation

AOL Charitable Foundation

AppNexus*

AT&T

Dannon

Dell

Deloitte

General Electric

General Motors

Microsoft

News Corp

Prudential Financial, Inc.

Synchrony Financial

The John S. And James L. Knight Foundation

\$150K-\$249,999K

Amazon

Amazon Web Services

Anonymous

Capital One

Craig Newmark Foundation

Goldman Sachs

JPMorgan Chase & Co.

Kate Spade & Company Foundation

Moody's

Pfizer

Salesforce.org

The Barlovento Foundation

Twitter

Verizon Foundation

\$75K-\$149,999K

AIG

Akamai

Autodesk

Bank of America

Benevity Community Impact Fund

Blackrock

Booz Allen Hamilton

BSA | The Software Alliance

Electronic Arts

ESPN

Facebook

Humble Bundle

IAC

IBM

Indeed

Intuit

Pivotal

Pixar Animation Studios

Sephora

State Farm

The Cheryl Saban Self-Worth Foundation for

Women and Girls

The Walt Disney Company

TripAdvisor

Viacom International, Inc.

Workday Foundation





^{*}Hosts Girls Who Code NY office

Our Partners

\$25K-\$74,999K

20th Century Fox

21st Century Fox

Barry S. Sternlicht

BNY Mellon

CA Technologies

Chanel

Cornerstone Research

DaRin Butz Foundation

DHI Group, Inc.

Expedia

Ford Motor Company Fund

Guardian Life

LifeLock

MIT Lincoln Laboratory

New York Life

New York Times

Sequoia Capital

Target

The DeVry Foundation

\$10K-\$24,999K

AARP

American Express

Arcadia Data

Beth Kobliner

Black Hat

Charles Broderick

Charles Eaton

Deena Shakir

Diamonds Unleashed

Digitas

Dolby

Goodwin Law

Greenberg Traurig

IEX

Intel

John F. Smiekel Foundation

Juniper Networks

Mike Karp

MongoDB

Motorola Solutions Foundation

NBA

Northern Trust

Northrop Grumman

O'Reilly Media

Pitney Bowes

Razorfish

Sara & Evan Williams Foundation

Tango Card, Inc.

Tania Ahuja

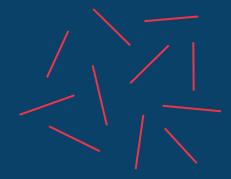
Texas Instruments

Toyota

Tremor Video, Inc.

Vanguard Charitable

Walmart





Our Partners

\$5K-\$9,999K

24 Seven LLC

Acquia

Colleen Baum

David Moench

EventBrite

Four-Four Foundation

Google

iHangar

International Avaya Users Group

Isobar

Iscol Family Foundation

Jae S. Lim Foundation

Joe Barth

Kara Sprague

Katherine O'Neil

Mikelynn Salthouse

Moira Forbes

Network for Good

Nike

NRF

Oracle

Rackspace

Razoo Foundation

Ted Oberwager

The Clorox Company Foundation

TrueCar

SUMMER IMMERSION PROGRAM UNIVERSITY PARTNERS (2016)

Austin Community College

Boyle Heights Technology YouthSource Center

CUNY Advanced Science Research Center

DePaul University

Fashion Institute of Technology

Florida International University

Georgetown University

Grand Central Tech

MIT Lincoln Laboratory

New Jersey Institute of Technology

Texas State University at Round Rock

Idea Center at Miami Dade College

University of Illinois at Chicago

USC Marshall School of Business



Financials

STATEMENT OF FINANCIAL POSITION

| ASSETS | 2016 | 2015 |
|---|--------------|--------------|
| Current Assets | | |
| Cash | \$10,172,954 | \$8,329,045 |
| Contributions + grants receivable | \$5,143,750 | \$7,669,094 |
| Prepaid expenses + other current assets | \$517,678 | \$576,761 |
| Total current assets | \$15,834,382 | \$16,574,899 |
| Long-term assets | \$42,879 | \$18,205 |
| Other assets | _ | \$7,975 |
| TOTAL ASSETS | \$15,877,261 | \$16,601,079 |
| LIABILITIES + NET ASSETS | | |
| Total liabilities | \$388,188 | \$137,373 |
| Net assets: | | |
| Unrestricted | \$6,849,824 | \$5,165,228 |
| Restricted assets | \$8,639,249 | \$11,298,478 |
| Total net assets: | \$15,489,073 | \$16,463,706 |
| TOTAL LIABILITIES AND NET ASSETS | \$15,877,261 | \$16,601,080 |

STATEMENT OF ACTIVITIES

| | 2016 | 2015 |
|---|--------------|--------------|
| Revenue + Support | | |
| Unrestricted contributions + grants | \$11,555,357 | \$7,678,652 |
| In-kind donations | \$827,496 | \$783,916 |
| Interest income | \$4,244 | \$1,361 |
| TOTAL NET ASSETS | \$12,387,097 | \$8,463,929 |
| Expenses | | |
| Program services | \$8,897,783 | \$5,621,025 |
| Management + general | \$1,063,508 | \$848,112 |
| Fundraising | \$741,210 | \$271,081 |
| TOTAL EXPENSES | \$10,702,501 | \$6,740,218 |
| Change in unrestricted net assets | \$1,684,59 | \$1,723,711 |
| Change in temporarily restricted net assets | -\$2,659,229 | \$7,531,811 |
| Net assets - Beginning of year | \$16,463,706 | \$7,208,184 |
| Net assets - End of year | \$15,489,072 | \$16,463,706 |



Vison for 2017

In 2017, we'll focus on reaching more girls across the country—both through our existing programs and through new initiatives. We'll continue to scale our after-school Clubs Program to include thousands of clubs and tens of thousands of girls in every state. As part of this growth, we'll invest in expanding our community partnerships, particularly in school districts reaching low-income students. We'll also invest in growing our volunteer network and helping thousands of Clubs Facilitators to learn computer science alongside their students. We'll also debut new initiatives such as the Girls Who Code book series, a first-of-its-kind 11-book series for girls to learn to code and to join our national movement. The first books come out August 22, 2017 and include a nonfiction book, *Girls Who Code: Learn to Code and Change the World*, and a fiction book, *The Friendship Code*, which we like to think of as *The Baby-Sitters Club* meets coding.

2017 will be a big year for Girls Who Code; join us in making it possible.



